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BUSINESS PROFILE

MATX TRADING FZC LLC

Building Materials & Solutions
Project Supply | UAE



COMPANY INFORMATION

Company Name: **MATX Trading FZC LLC Trade**

License No.: **49670**

Registered Address: **Ajman Media City Free Zone,**

Ajman, UAE

Phone: **+971-58-5306068**

Email: **info@matxtrading.com**

Website: **www.matxtrading.com**

Year of Establishment: **2025**

Message from the Founders:

MATX Trading was founded by a group of Engineers in response to the growing demand for materials that meet proper engineering standards, which are often overlooked in the market. Our goal is to deliver technically compliant, reliable solutions that support quality and performance.





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COMPANY OVERVIEW

MATX Trading is a dynamic and growing trading company based in Ajman, United Arab Emirates, established to serve the increasing demand for reliable, high-quality industrial, construction, and building materials. The company is built on a strong foundation of engineering excellence, technical expertise, professionalism, integrity, and an unwavering commitment to customer satisfaction. MATX Trading aims to be a trusted partner for businesses by providing comprehensive product solutions that support construction, infrastructure development, and industrial operations across the UAE.

Operating from Ajman Media City Free Zone, MATX Trading strategically positions itself to efficiently serve clients across all emirates. The company focuses on delivering value through carefully sourced products, competitive pricing, and dependable supply chain management. By aligning international quality standards with local market requirements, MATX Trading ensures that every product supplied meets both performance and safety expectations.

MATX Trading serves a diverse list of clients, including contractors, developers, industrial facilities, maintenance companies, and commercial enterprises. Through a client oriented approach and a deep understanding of market needs, the company strives to build long term relationships based on trust, consistency & excellence.



COMPANY

BACKGROUND AND ESTABLISHMENT

MATX Trading was founded by a group of Engineers with the vision of bridging the gap between quality manufacturers and end users in the construction, industrial & other sectors. Recognizing the challenges faced by contractors and businesses in sourcing reliable materials from dependable suppliers, the company was established to simplify procurement and ensure consistent product availability.

From its inception, MATX Trading has focused on developing strong relationships with manufacturers and suppliers who meet strict quality and compliance requirements. This strategic approach allows the company to offer a broad range of products while maintaining uniform standards across its range.



The company's registration in Ajman Media City Free Zone provides a business friendly environment that supports growth, transparency, and efficient operations. MATX Trading leverages this strategic location to expand its reach, enhance logistics efficiency, and serve clients promptly across the UAE.

As the company continues to grow, MATX Trading remains committed to strengthening its operational capabilities, expanding its product range, and investing in systems and partnerships that supports long term sustainability.



VISION, MISSION, AND CORE VALUES

OUR VISION

To become a leading and trusted trading company in the UAE, recognized for quality products, reliable service, and long-term partnerships within the construction, industrial & other sectors.



OUR MISSION

To supply high quality construction & industrial building materials that meet international standards, while delivering exceptional customer service, competitive pricing, and timely solutions that support our client's success.





CORE VALUES

Quality Excellence

We are committed to supplying products that meet or exceed industry standards, ensuring durability, safety, and performance.

Integrity and Transparency

We conduct our business with honesty, fairness, and ethical practices, building trust with clients, suppliers, and business partners.

Customer Focus

Our customers are at the center of everything we do. We listen, understand their needs, and provide personalized solutions.

Reliability

We believe reliability is the foundation of successful partnerships. Our processes and commitments are designed to deliver consistency.

Continuous Improvement

We strive to improve our operations, expand our product offerings, and adopt best practices to remain competitive in a changing market.



PRODUCTS & SERVICES

MATX Trading offers a comprehensive range of products designed to support construction, industrial, commercial, and maintenance projects. Each product category is carefully selected to ensure quality, performance, and compliance with relevant standards.



Electrical and Electronics Supplies

MATX Trading supplies a wide variety of electrical products used in residential, commercial, and industrial projects. These products are sourced from reputable manufacturers and are suitable for both new installations and maintenance works.

- Electrical cables and wiring accessories
- Lighting solutions (indoor and outdoor)
- Conduits, cable trunking, and fittings
- Switches, sockets, and panels
- Electrical accessories and components



PLUMBING & DRAINAGE MATERIALS

The company provides plumbing and drainage solutions that support efficient water supply and waste management systems.

- Pipes and fittings
- Valves and connectors
- Sanitary and plumbing accessories
- Drainage and water management components



FIRE SAFETY AND HVAC SOLUTIONS

Safety and climate control are essential elements of modern buildings. MATX Trading offers products that support fire protection and HVAC requirements.

- Fire safety Pipes, fittings and accessories
- Fire protection system components
- HVAC units and accessories
- Ventilation and air distribution products

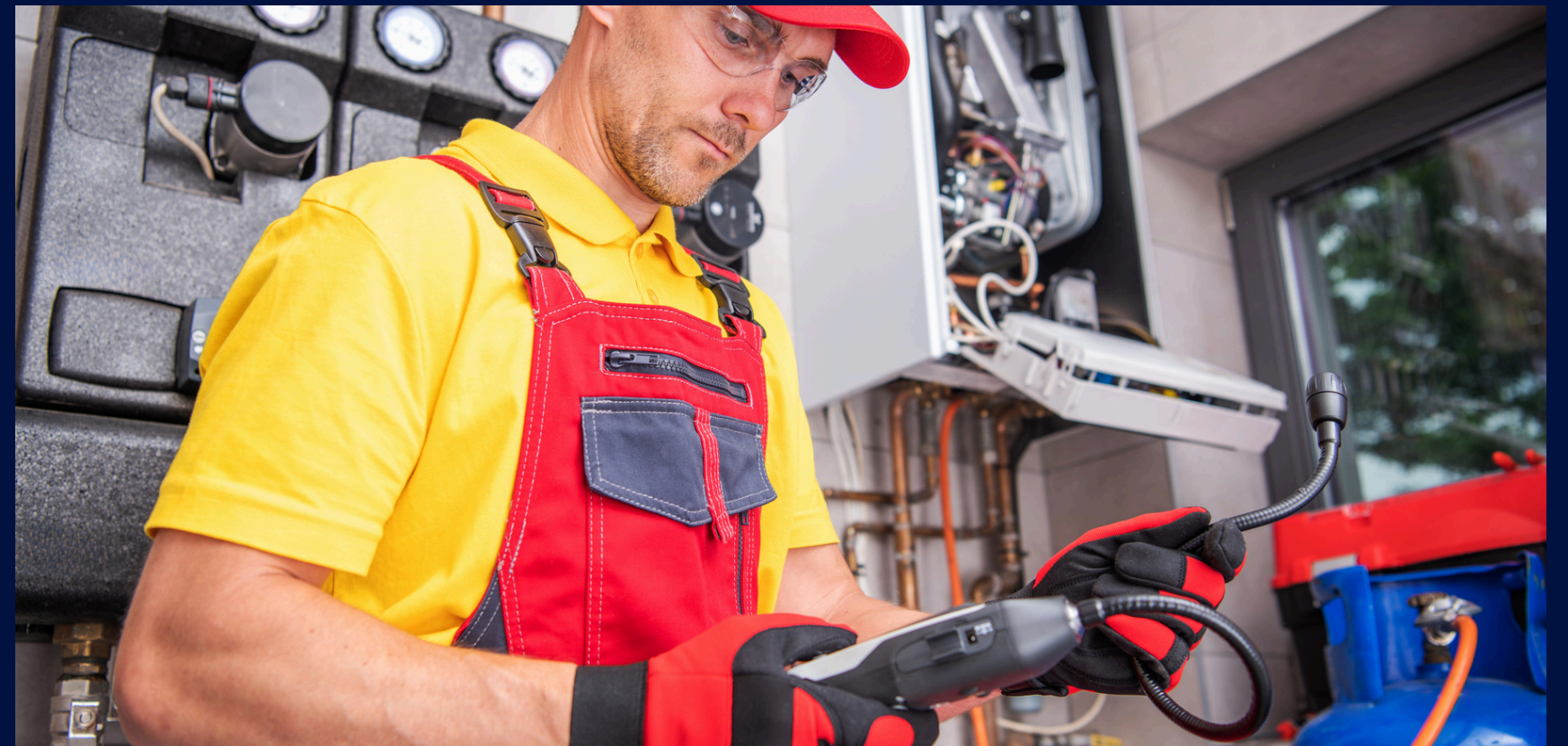


TOOLS AND EQUIPMENT

MATX Trading supplies professional-grade tools and equipment suitable for construction, industrial, and maintenance use.

- Hand tools and power tools
- Construction equipment
- Safety tools and accessories
- Maintenance and workshop equipment

Each product category is supported by knowledgeable staff who assist customers in selecting the right solutions for their specific applications.





QUALITY ASSURANCE & STANDARDS

Quality assurance is a fundamental aspect of MATX Trading's operations. The company works closely with trusted suppliers and manufacturers to ensure that all products meet required specifications and industry standards.

Key quality practices include:

- Supplier evaluation and selection
- Product compliance verification
- Consistent quality checks
- Reliable documentation and traceability

By maintaining strict quality controls, MATX Trading ensures that customers receive dependable products that perform effectively in real world conditions.





TARGET MARKET & CUSTOMERS



MATX Trading serves a broad range of customers across multiple sectors, including:

- Construction and contracting companies
- Industrial facilities and factories
- Real estate developers
- Maintenance and facility management companies
- Retailers and distributors

The company's flexible approach allows it to deliver both small scale requirements and large project demands. Whether supporting a single maintenance task or supplying materials for major construction projects, MATX Trading delivers consistent service and support.





COMPETITIVE ADVANTAGE

MATX Trading differentiates itself in the market through several key strengths:

Wide Product Portfolio

A diverse product range enables customers to source multiple requirements from a single supplier, reducing procurement complexity.

Reliable Supply Chain

Strong supplier relationships and efficient logistics ensure timely delivery and consistent availability.

Client Oriented Approach

The company focuses on understanding customer needs and offering customized solutions.

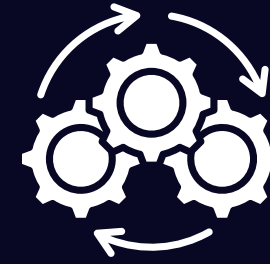
Competitive Pricing

MATX Trading balances quality and cost, offering fair and competitive pricing without compromising standards.



OPERATIONS & LOGISTICS

MATX Trading's operations are designed to ensure efficiency, accuracy, and reliability. From order placement to delivery, the company follows structured processes to minimize delays and errors.



Key operational strengths include:

- Efficient order processing
- Inventory coordination with suppliers
- Timely dispatch and delivery
- Clear communication with customers

The company continuously reviews its operational systems to improve service quality and delivery performance.



HEALTH, SAFETY, & ENVIRONMENTAL RESPONSIBILITY



M ATX Trading recognizes the importance of health, safety, and environmental responsibility. The company promotes safe handling and use of products and supports solutions that align with environmental best practices where possible.

Commitments include:

- Supplying products that meet safety standards
- Promoting responsible usage
- Supporting sustainable and efficient solutions



FUTURE GROWTH & EXPANSION STRATEGY



MATX Trading is focused on long-term growth and sustainability. The company's expansion strategy includes:

- Expanding product categories and brands
- Strengthening supplier partnerships
- Enhancing customer service capabilities
- Increasing market reach across the UAE, GCC & beyond

By investing in people, processes, and partnerships, MATX Trading aims to strengthen its market position and continue delivering value to customers.



Disclaimer

This business profile is intended for general informational purposes only. While MATX Trading FZC LLC strives to ensure the accuracy and completeness of the information provided, product specifications, availability, and services are subject to change without prior notice. MATX Trading FZC LLC makes no warranties, expressed or implied, and shall not be held liable for any decisions made based on the content of this document.

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